# SAVING & BUDGETING WORKBOOK

Understanding Your Finances & Establishing Successful Habits



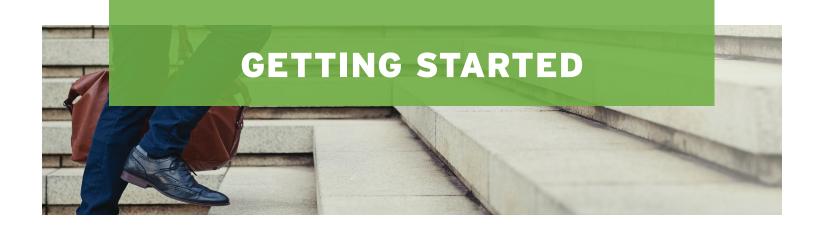
# **CONGRATULATIONS** on taking the next step toward a better financial future! As you go through this workbook, take time to examine your own financial situation and identify where you have opportunities for improvement.

This workbook belongs to:
At Security Federal Savings Bank, we want to:
Provide financial education   Empower you to make effective financial choices
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Prepared Exclusively for Security Federal Savings Bank

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#### **BEFORE WE MOVE FORWARD**

There are a few important questions to consider before you develop your own financial plan.

1. What are your short-term goals for the next 1-5 years?

2. What are your long-term goals for 5 or more years from now?

Do the following statements apply to you? Select yes or no for each one.

I need to establish a savings plan for my child(ren)'s college or trade school. Yes No My family has a budget and we stay within our budget each month. Yes No I could come up with \$2,000 in the next 30 days if needed. Yes No I have a savings plan for the education of my child(ren). Yes No I have a specific savings goal I want to achieve (vacation, general savings). Yes No I want to build or repair my credit. Yes No I want to buy a new home. Yes No I am thinking about buying a new car. Yes No If I were faced with an unexpected expense today, I have a plan to fund it. Yes No If something were to happen to me, I have a will or trust set up for my family. Yes No



#### **INSURANCE**

Life is already expensive without having to pay for medical care or replace possessions that are stolen or damaged in an accident, especially when those items are costly and haven't been fully paid for.

That's where insurance come in.

- In exchange for a premium, an insurance company lowers your risk of loss or out-of-pocket expenses.
- If property is stolen or destroyed, the insurance company covers the loss.
- If you need medical care, health insurance covers a portion or all of the costs.
- Some common items to insure are: homes (for owners) and contents of your home (for owners and renters); cars and other vehicles: health (medical, dental, vision); valuables (jewelry, electronics, collections); and life insurance (to protect your family's finances if you were to die).



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Everyone needs insurance, and we want to be sure you're getting the right coverage for your situation at the best price. Call or go online today to get your quote. Our agency will shop dozens of businesses and compare costs for you!

#### Insurance products:

- · Are Not a deposit
- · Are Not FDIC insured
- Are Not insured by any government agency
- · Are Not guaranteed by the bank
- May go down in value





#### **PASSWORDS**

Passwords only keep information safe if you are the only one who knows them. If something is worth protecting with a password, its worth keeping that password safe. Here are some tips:

- Don't use obvious names and numbers (birthdays or pets).
- Don't save usernames and passwords on Web sign-in pages. If your computer is stolen, the thieves will have everything they need to access sensitive information.
- Don't put your password list in your phone. If you lose your phone or if it's stolen, the bad guys have everything they need in one place.
- Don't use the same password for everything, even if you think it's a good one.
- Do make an original password for each thing you want to protect. Make it a complex combination of numbers, letters, and characters. Create a spreadsheet of passwords in a document that you protect with a password.
- If you share your password, change it immediately.

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#### **IDENTITY THEFT**

What if you do a great job building your personal finances but someone pretends to be you and borrows money they never pay back? Your financial reputation could be ruined. Even if the damage can be repaired, it will be time-consuming and expensive to fix. This is called identity theft, and it happens when criminals get your personal information so they can pretend to be you. Be suspicious of people asking for information they don't need. Two common scams are:

- PHISHING: Online scammers send fake emails pretending to be from a bank, government agency, or company asking you to give them your personal information. They then use that information to get loans in your name. To combat phishing, call the organization that supposedly sent the email message, using a phone number you have looked up yourself.
- DUMPSTER DIVING: Consumers don't realize how much personal information is hidden in generic junk email sent to their home. Criminals do, though. It is important to shred junk mail, even offers you don't accept, so no one digs through your trash and finds personal info.

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#### **HELP WANTED**

Criminals know that people are vulnerable when they are looking for work. It's important to stay alert for those who might try to take advantage.

- FAKE ONLINE APPLICATIONS: Scammers try to steal your identity by pretending to be an employer and asking you to fill out an online application with personal information. No real employer needs your Social Security number or bank information to process your application—although she might once, you're hired.
- CHARGING FOR AN APPLICATION: Employers should pay you; you shouldn't pay them. Legitimate companies should not charge you for the opportunity to fill out a job application.
- TOO GOOD TO BE TRUE: If someone promises you \$60,000 a year to stuff envelopes from home, there is a catch. Why pay you that much for something someone would do for minimum wage? If it sounds too good to be true, it usually is.

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#### **COMMON FRAUDS**

There are a few common frauds that are used by criminals to steal your money or your identity. They are common because they work often enough to make it worth it to the bad guys to try. Remember, if it sounds too good to be true, it probably is.

- PHONE FRAUD: Scammers have figured out what makes people willing to part with their money sympathy, fear, and greed. When they call with their sad stories over the phone, it is hard to detect a lie. You can have your name removed from call lists by visiting www.donotcall.gov or by calling 1-888-382-1222.
- Do not give money to anyone pressuring you. He or she wants you to make a quick decision, so you don't have time to find the catch in the offer. Slow down and do some research.
- CREDIT REPAIR FRAUD: Nothing heals bad credit except time and making good financial decisions. Thoroughly research any offer that guarantees an easy solution to credit problems.
- Don't get talked into anything that sounds illegal. This one sounds obvious, but good scammers can talk you right out of your own common sense. Be particularly careful if they want to use your bank account to do anything—there's a reason they aren't using their own bank account.

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#### **CREDIT CARD FRAUD**

Criminals are looking for other people's money, and your credit card and the information on that card are just the prizes they are looking for. Here are some tips for keeping your credit accounts safe.

- If you lose your card or see false charges on your account, report it immediately.
- Don't lend your card to others.
- Keep your account information (card number, expiration date, and company contact information) separate, so if your wallet is lost you have the information you need to report it fast.
- Try not to lose sight of your card while a cashier is swiping it. This is to avoid forgetting it and to make sure it isn't swiped again by a second device (a scam called skimming).
- Save receipts and compare them with your statement at the of the month.
- When paying for goods online, only input your credit card information if the Web address starts with "https." Don't use your credit card if the address only starts with "https." Sites with https use secure, encrypted language to protect your information.

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#### TRICKS OF THE TRADE

Businesses use advertising to sell you as many of their products as they can. However, for your sake, you only want to buy what you need. Here are a few sales techniques to watch out for:

- ON SALE: Sometimes a sale is really a sale, but it also can mean defective or expired products that are reduced only to move quickly.
- REBATE: To get a rebate, you must always pay full price first. The expectation is that you
  won't mail in the form—or you won't provide all the information required to claim the
  rebate.
- GET-YOU-IN-THE-DOOR SPECIALS: The store offers a good deal on a few items to get you in the door, then counts on you buying more expensive items once you're there.
- PLUS SHIPPING & HANDLING: While paying postage seems reasonable, a "handling" or "processing" fee is set by the seller and may cost more than the item itself. Beware of offers stating, "Get a second one free; just pay separate shipping and handling." The real profit is in that unknown fee.
- BAIT AND SWITCH: A business offers a great special, but then doesn't have the item available or pressures you into buying a more expensive option instead.

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#### SAVVY SHOPPER

Your goals are to maximize the money you make and minimize the money you spend. Businesses have the same goals. So, they have worked out a few strategies that increase the amount you spend with them. Be on the lookout and only buy what you want and need.

- If multiple items are bundled together, only buy the bundle if you want everything in it. Any extra items you get as part of the package aren't free and could cost you in the long run.
- Know what you want to buy and stick with your plan. Almost every industry has add-ons and up-sell techniques to encourage you to buy more.
- Products should sell themselves. Whatever else an ad includes—such as an endorsement from a famous person, the promise of popularity, the repetition of a catchphrase, a vague guarantee about results—it also should give you enough information to make an informed decision. If you need more information, use third-party sources such as consumer reviews and Better Business Bureau data.
- Check out more consumer advice at the Federal Citizen Information Center at www. pueblo.gsa.gov.

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### MY MONTHLY SPENDING PLAN

This sheet is broken down into four weeks. Fill in your income and spending details to get a clear picture of the money coming in and the money going out each week.

PAY PERIOD (DATE)	 	
INCOME	 	
SAVINGS		
Emergency Fund	 	
Retirement Fund	 	
College Fund	 	
First Mortgage	 	 
Second Mortgage	 	
Real Estate Taxes	 	 
Homeowners Insurance	 	
Repairs/Maintenance Fees	 	 
Furniture Replacement	 	
Other	 	
UTILITIES		
Electricity	 	
Water	 	 
Gas	 	 
Phone	 	 
Trash	 	 
Cable/Internet	 	 
FOOD		
Grocery	 	 
Restaurants	 	 
CLOTHING		
Children		
Adults	 	
Cleaning/Laundry	 	 
PAGE 1 TOTAL:	 	 



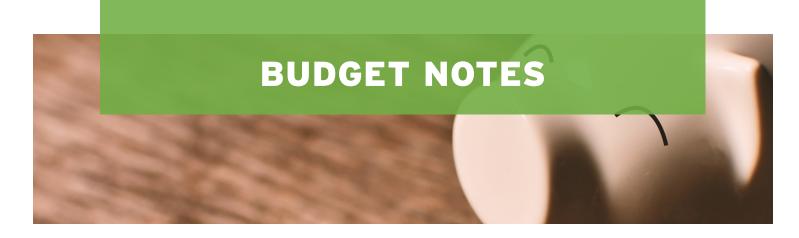
# MY MONTHLY SPENDING PLAN - PAGE 2

TRANSPORTATION			
Car Payment	 		
Car Payment	 		
Gas & Oil	 		
Repairs & Tires	 		
Car Insurance	 		
License & Taxes	 		
Car Replacement	 		
MEDICAL/HEALTH			
Disability Insurance	 		
Health Insurance	 		
Doctor	 		
Dentist	 		
Optometrist	 		
Prescriptions	 		
PERSONAL			
Life Insurance	 		
Child Care/Babysitting	 		
Toiletries	 		
Cosmetics	 		
Hair Care	 		
Education/Adult	 		
School Tuition	 		
School Supplies	 		
Child Support/Alimony	 		
Subscriptions	 		
Organization Dues	 		
Gifts (including Christmas)	 		
Miscellaneous	 		
Spending Money	 		
Charitable Giving	 	-	
PAGE 2 TOTAL:			



## **MY MONTHLY SPENDING PLAN - PAGE 3**

RECREATION		
Entertainment	 	 
Vacation	 	 
DEBTS		
Visa 1	 	 
Visa 2	 	 
Mastercard 1	 	 
Mastercard 2	 	 
American Express	 	 
Discover Card	 	 
Gas Card 1	 	 
Gas Card 2	 	 
Department Store Card 1	 	 -
Department Store Card 2	 	 
Finance Company 1	 	 
Finance Company 2	 	 
Credit Line	 	 
Student Loan 1	 	 
Student Loan 2	 	 
Other	 	 
Other	 	 
PAGE 3 TOTAL:	 	
PAGE 1 TOTAL:	 	 
PAGE 2 TOTAL:	 	 
EXPENSE TOTAL:	 	
(Add up page 1, 2, and 3 totals)	 	 
DIFFERENCE:	 	 
(Income minus expenses)		



notes			







COURTESY

SAFETY

FLEXIBILITY

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